

Laura A. Paul

Research Agricultural Economist
Resource and Rural Economics Division, Rural Economy Branch
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APPOINTMENTS

Research Agricultural Economist, U.S. Department of Agriculture, Economic Research Service, Resource and Rural Economics Division, Rural Economy Branch (2022-present)

Postdoctoral Researcher, University of Delaware, Department of Applied Economics and Statistics and Center for Experimental and Applied Economics (2019-2022)

Postdoctoral Fellow, Center for Behavioral and Experimental Agri-Environmental Research (2019-2022)

EDUCATION

Ph.D., Agricultural and Resource Economics University of California, Davis (2019)

M.S., Agricultural and Resource Economics University of California, Davis (2017)

M.A., Economics Duke University, Durham, North Carolina (2013)

A.B., Economics, Kenyon College, Gambier, Ohio (2011)

JOURNAL PUBLICATIONS

10. **Paul, L.A.**, C. McGranaghan, P. Dineva, A.R. Siders, L.H. Palm-Forster, K.D. Messer. 2024. "Addressing Coordination Problems in Residential Buyouts: Experimental Evidence for Managed Retreat in the Face of Climate Change-Related Threats." *Journal of Economic Behavior and Organization* Volume 226, 2024, <https://doi.org/10.1016/j.jebo.2024.07.008>
9. Boucher, S., M.R. Carter, T.J. Lybbert, J.G. Malacarne, P. Marennya, **L.A. Paul**. 2024. "Bundling Stress Tolerant Seeds and Insurance for More Resilient and Productive Small-Scale Agriculture." *The Economic Journal*, Volume 134, Issue 662, Pages 2321–2350. <https://doi.org/10.1093/ej/ueae012>
8. Wallander, S., **L.A. Paul**, R. Iovanna, P.J. Ferraro, K.D. Messer. 2023. "Informational nudges in conservation auctions: A field experiment with U.S. farmers." *Food Policy* volume 120. <https://doi.org/10.1016/j.foodpol.2023.102504>
7. Li, T., **L.A. Paul**, K.D. Messer, H. Kaiser. 2023. "It's All Relative: Consistent Marginal Effects with Willingness to Pay and Willingness to Accept Framing in Experimental Auctions." *Applied Economics*. Volume 56 (45). <https://doi.org/10.1080/00036846.2023.2244255>

6. P. Dineva, C. McGranaghan, L.H. Palm-Forster, **L.A. Paul**, K.D. Messer, A.R. Siders. “Promoting Spatial Coordination in Flood Buyouts in the United States: Four Strategies and Four Challenges from the Economics of Land Preservation Literature.” *Natural Hazards Review* Vol. 24, No. 1. <https://doi.org/10.1061/NHREFO.NHENG-1564> (Authorship alphabetical)
5. Malacarne, J.G., **L.A. Paul**. 2022. “Do the Benefits of Better Management Practices on Consumption Outcomes “Dry Up” in the Presence of Drought? Evidence from East Africa.” *Food Policy*, Volume 113, <https://doi.org/10.1016/j.foodpol.2022.102332>
4. **Paul, L.A.**, M. Kecinski, K.D. Messer, O. Savchenko. 2022. “Nudge or Sludge? An In-Class Experimental Auction Illustrating How Misunderstood Scientific Information Can Change Consumer Behavior.” *Applied Economics Teaching Resources* Volume 4, Issue 1. <https://doi.org/10.22004/ag.econ.320046>
3. **Paul, L.A.**. 2021. “Heterogeneous and conditional returns from DT maize for farmers in Southern Africa.” *European Review of Agricultural Economics*, Volume 48, Issue 5, Pages 1224- 1248. <https://doi.org/10.1093/erae/jbab040>
2. Parsons, G., **L.A. Paul**, K.D. Messer. 2021. “Demand for an Environmental Public Good in the Time of COVID-19: A Statewide Water Quality Referendum.” *Journal of Benefit-Cost Analysis* Volume 13, Issue 1, Pages 107 - 119. <https://doi.org/10.1017/bca.2021.14>.
1. Weigel, C., **L.A. Paul**, P.J. Ferraro, K.D. Messer. 2020. “Challenges in Recruiting U.S. Farmers for Policy-Relevant Economic Field Experiments” *Applied Economics Policy and Perspective* Volume 43, Issue 2. <https://doi.org/10.1002/aepp.13066>